



VIRTUAL SALES TRAINING

FFLVIRTUALSALES.COM

TELESALES APPOINTMENT CONFIRMATION TEXT MESSAGE

Hey [CLIENT NAME], it's [YOUR NAME]. I am just confirming our phone appointment for [DAY AND TIME]. Expect a call around [TIME] from this number.

Here's my:

National Producer Number - [INSERT YOUR NPN HERE]

State License Number - [INSERT YOUR STATE LICENSE NUMBER HERE]

[INSERT YOUR STATE] Insurance License Look Up:
[INSERT THE LINK TO YOUR STATE INSURANCE DEPARTMENT]

[TAKE A PICTURE OF YOUR STATE LICENSE]

[TAKE A PICTURE OF YOUR ID]

EXAMPLE:

Hey Bob, it's Ryan. I am just confirming our phone appointment today. Expect a call around 3:30pm-4:00pm from this number.

National Producer Number (NPN) - 2222222

CT License Number - 2222222

Connecticut Insurance License Look Up:

<https://www.cidverifylicense.ct.gov/CLIC/VerifyLicense.aspx>



STATE OF CONNECTICUT
INSURANCE DEPARTMENT

Date Printed: 7/21/2021

LICENSEE: RYAN MICHAEL REYNOLDS

Type of License: Producer
License Number: [REDACTED]
NPN: [REDACTED]
Status: Non Resident
Effective Date: 11/19/2020
Expired Date: 6/30/2022
Line of Authority: Life, Accident and Health or Sickness, Credit, Travel

The person, partnership, association or corporation named above, having duly qualified under the laws of this State, is hereby licensed to act within this State as indicated above to transact the kinds of insurance business described in this license.

Andrew N. Mais
Commissioner

DBA/Trade Name:
None



VIRTUAL SALES TRAINING

FFLVIRTUALSALES.COM

REASONS TO SEND YOUR CLIENT THAT INFORMATION

1. To reduce “no-shows” - Send this text the morning of the day the appointment is scheduled.
2. To build trust - First thing you say on the call, “Did you get a copy of my license? Were you able to verify my credentials? Ok great I’m required to show you that.”
3. To save you time and increase your efficiency - It’s not booking them all, it’s making sure you only schedule the ones that want it.

